



*Third-Party Products
Ordering Guide*

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Introduction

This booklet provides information on educational pricing and product ordering for the most frequently requested applications in higher education. We hope that by providing you with this information, you will be better equipped to service your NeXT customers. The following information is provided about each product:

1. Product overview
2. Suggested retail and educational prices
3. How to obtain data sheets, demo software, and point of purchase materials
4. Company contact information, address, and phone number
5. Product ordering information

We hope you find this booklet useful. Please let us know if there are other software applications you would like to have added in the future.

Thank you for your continued partnership.

Sincerely,
Higher Education Resale Programs

Adobe Illustrator



Adobe Systems, Inc.

Product Description:

Adobe Illustrator® is a graphic design and illustration program for generating high-quality artwork. With easy manipulation of text, precision drawing, automatic creation of graphs, and editing in Preview mode, Adobe Illustrator provides the most comprehensive illustration and design tool for artists and business users available today.

For fast and accurate production, Adobe Illustrator includes precision drawing tools for freehand sketching or automatic tracing, allowing you to turn any scanned image into finished art. In addition, Adobe's Display PostScript® technology allows users to edit in all display modes, including Preview mode.

List Price

\$695.00

Higher Education Discount Price

Education List Price

\$179.00

Reseller Cost

\$114.56

Marketing Materials:

Dealer demo copies are available at a minimal cost when resellers become authorized to distribute Adobe products.

How to Order:

The distributor of Adobe Illustrator to higher education resellers is The Douglas Stewart Company. To place an order through Douglas Stewart, contact:

The Douglas Stewart Company
Attn: James Hannem
2402 Advance Road
Madison, WI 53704
Phone: 608-221-1155
FAX: 608-221-5217

Appsoft Draw



Appsoft, Inc.

Product Description:

Appsoft Draw™ is the application of choice for professional business graphics. With its easy-to-use interface, powerful drawing tools, and multipage capabilities, anyone can create effective presentations, informative flyers, and multiple page newsletters.

A comprehensive tool palette offers a host of drawing tools and special effects for fast and interactive control of lines, arcs, rectangles, polygons, 24-bit color, TIFF and EPS images, beziers, and more. With Appsoft Draw, you'll be producing top-quality forms, illustrations, maps, presentations, and slides—accurately and automatically.

List Price

\$395.00

Higher Education Discount Price

Reseller Cost	\$179.26
Student/Faculty/Staff Direct	
Full package	\$248.00
Electronic Version	\$89.00
Additional Manuals	\$69.95

Marketing Materials:

The following are available direct from Appsoft:

Demo copies <i>Print and save functions disabled</i>	\$2
Not for resale copy <i>Full package minus fonts and clip art</i>	\$30
Display boxes	\$3
Sales Kit <i>Not for resale copy, full documentation, demo files & demo script, display box, Q & A on Draw, and quick sales pitches</i>	\$40

How to Order:

Copies for resale are available through NACSCORP, Inc. at 216-775-7777.

For direct purchases, contact:

Appsoft, Inc.
Attn: Trish Loughridge
255 Shoreline Dr., Suite 520
Redwood City, CA 94065
1-800-428-2777

Appsoft is willing to tailor their products to an institution's specific needs. Contact Appsoft for more information.

Concurrence



Lighthouse Design, Ltd.

Product Description:

Concurrence™ provides powerful stand-alone presentation and slide preparation functionality that radically reduces the amount of time necessary to produce professional presentations, from 35 mm slides to overheads and viewgraphs. In addition, Concurrence's fully functional outline processor automates the preparation and coordination of structured documents.

Both programs are seamlessly integrated, allowing large structured presentations to be prepared first in outline format, then automatically laid out and formatted in Concurrence's slide processor. With the Prepare for Mail feature, user can quickly assemble stand-alone presentations featuring voice and file links for delivery via NeXTmail™ to NeXT users around the world.

List Price

\$995.00

Higher Education Discount Price

Faculty / Staff

\$249.00

Students

\$65.00

Marketing Materials:

Data sheets and demo copies of Concurrence are available. Contact Lighthouse Design at 1-800-366-2279 for more information.

How to Order:

Products from Lighthouse Design are currently available only through NeXTConnectionSM by calling 1-800-800-NeXT. NeXTConnection sells only to end-users, but does honor the educational discount for Concurrence.

Lighthouse Design is actively recruiting a distributor that will offer products for resale.

Co-Xist

Pencom Software

Product Description:

co-Xist™ provides full X-Window System Version 11 Release 4 (X11R4) client and server capabilities, giving NeXT™ computer users access to X-windows-based applications without sacrificing the benefits of the NeXTSTEP™ development environment.

A fully supported X-Window display system for NeXT computers, co-Xist provides color support (including NeXTdimension™), rootless windows, cut-and-paste text capabilities, network transparency, and support for popular window managers. OSF/Motif® 1.1 and the complete X and Motif documentation in Digital Librarian™ format are also available.

List Price

Runtime Package \$379.00
(For displaying X based apps only)

Developer Package \$595.00
(For development and displaying apps)

Higher Education Discount Price

Student/Faculty/Staff Direct \$279.00

Student/Faculty/Staff Direct \$395.00

Marketing Materials:

Data sheets, order forms, price lists, demo copies, and evaluation copies are available directly from Pencom at no charge.

How to Order:

Reseller discounts start at 25% and increases as the value of the order increases. Contact Pencom Software directly for more information.

Site License Options allow substantial discounts for sites of 35 systems or more.

co-Xist is available direct from Pencom Software. To order, contact:

Pencom Software
Attn: Dwight Flinkerbusch or Matthew Waters
9050 Capital of Texas Highway, Suite 300
Austin, TX 78759
Phone: 512-343-1111
FAX: 512-343-9650
Direct Sales Line: 800-736-2664

Purchase orders, VISA, and MasterCard are accepted.

Craftman



Xanthus

Product Description:

Xanthus CraftMan is a HyperCard®-like, multi-purpose authoring tool for the NeXT platform. It includes an object-oriented interpreted scripting language, drawing tools, a flat-file database manager, and full video support.

The scripting language includes a user-friendly debugger and supports easy-to-use interapplication communication. Xanthus CraftMan is extensible, and users can easily define new classes, palettes, and libraries without any Objective C language programming.

Xanthus CraftMan is the perfect tool to quickly prototype and build graphical applications, including computer-based training applications, interfaces to existing databases, multimedia presentations, and hypertext documents.

List Price

\$1500.00

Higher Education Discount Price

Student 1-user license	\$195.00
1-user floating license	\$745.00
5-user floating license	\$2,950.00

Marketing Materials:

Demo documents, brochures, and empty display boxes are available. Contact Xanthus at +46-8-612-89-95 for pricing and ordering.

How to Order:

Reseller discount is 25% off the education price. Contact Xanthus for information regarding other license options.

Craftman is available directly from Xanthus. To order, contact:

Xanthus International AB
Attn: Jesper Lundh
Kungstensgatan 14
S-113 57 Stockholm
Sweden
Phone: +46-8-612-89-95
FAX: +46-8-612-89-96

VISA, MasterCard, and wire transfer accepted. Will ship COD.

Create



Stone Design

Product Description:

Create™ is a professional color graphic design application that allows instant creation of complex PostScript® graphics and text. Offering the power and flexibility of difficult-to-learn, high-end graphics packages, Create is extremely easy to use and allows all users to take advantage of a NeXT computer's Display PostScript environment.

Features include an extensive tool palette, splines, unique TextArt™ text effects, RTF text, advanced layout capabilities, and innovative color techniques. A unique user PostScript window allows editing of PostScript code and provides a means for image transfer between programs requiring incompatible formats.

List Price

\$495.00

Higher Education Discount Price

Reseller Cost	\$225.00
Faculty / Institution Direct	\$350.00
Student Direct (no Manual)	\$99.00

Marketing Materials:

Data sheets and demo copies of Create are available. Contact Stone Design at 505-345-4800 for more information.

How to Order:

Create is available direct from Stone Design. To order, contact:

Stone Design
Attn: Max Airborne
2425 Teodoro NW
Albuquerque NM 87107
Phone: 505-345-4800
FAX: 505-345-3424

Purchase Orders, VISA, and MasterCard are accepted.

Cub'x Window



Interactive Technology, Inc.

Product Description:

Cub'x Window™ is an X11R4 server for monochrome and 4096 color NeXT computers. It links NeXT computers and X-Window workstations over a network. Its impressive speed allows users to run X11 applications on full-screen display, with no differences from standard workstations. Cub'x Window is available with different window managers and toolkits, and includes OSF Motif 1.1.3.

NeXTSTEP and X-Window environments are situated in two parallel virtual screens on the monitor. Users switch from one to the other by a simple mouse move to the right or left border of the screen. Text copy-and-paste functions allow for rapid exchange between both worlds. Using the Grab function, users can take pictures of the X-Window screen for use in the NeXTSTEP screen. Cub'x Window can also run without NeXTSTEP as a stand-alone X-Window server on the NeXT workstation.

List Price

Single user License	\$590.00
Multi-User License	\$14,750.00

Higher Education Discount Price

Student/Faculty/Staff Direct	\$354.00
Student/Faculty/Staff Direct	\$8,850.00

Marketing Materials:

Demo copies are available for \$95.00 each which may be applied to a purchase within 30 days. Contact Interactive Technology at 503-644-0111 for more information.

How to Order:

Reseller discount is 20% off the education price for small quantity orders.

Cub'x Window is available direct from Interactive Technology, Inc. To order, contact:

Interactive Technology, Inc.
460 Park Plaza West
10700 S.W. Beaverton Hillsdale Hwy.
Beaverton, OR 97005
Phone: 503-644-0111
FAX: 503-644-8494
ITI@inttech.com

Purchase orders and VISA accepted. Will ship COD.

DataPhile



Stone Design

Product Description:

DataPhile™ is a sophisticated multimedia database designed for people who want a flexible database application without the complexities of a relational database. Using its intuitive front end, anyone can build and manage a flat-file database, modifying it and generating reports easily and at any time.

DataPhile supports field indexing for fast finding and sorting of records. The database templates shipped with the program make DataPhile ready to use right out of the box. Other features include multiple file views, automatic WYSIWIG report generation (including label and envelope printing), sophisticated layout tools, and user-definable import/exports.

List Price

\$695.00

Higher Education Discount Price

Reseller Cost	\$315.00
Faculty / Institution Direct	\$350.00
Student Direct (no manual)	\$149.00

Marketing Materials:

Data sheets and demo copies of Dataphile are available. Contact Stone Design at 505-345-4800 for more information.

How to Order:

Dataphile is available direct from Stone Design. To order, contact:

Stone Design
Attn: Max Airborne
2425 Teodoro NW
Albuquerque NM 87107
Phone: 505-345-4800
FAX: 505-345-3424

Purchase Orders, VISA, and MasterCard are accepted.

Diagram!



Lighthouse Design, Ltd.

Product Description:

Diagram!™ is a smart, general purpose graphics tool for producing business graphics and technical drawings. Features include user-customizable symbol libraries, automatically rubberbanding lines, and a selection of traditional drawing tools.

A simple point-and-click interface makes drawing a snap. Just drag any of the variety of standard or customized symbols from symbol palettes and drop them into a document. Hierarchical diagrams are easily created by establishing links between diagram objects and files created in other applications. And, of course, images generated in Diagram! can be copied and pasted into other applications.

List Price

\$399.00

Higher Education Discount Price

Faculty / Staff

\$75.00

Students

\$25.00

Marketing Materials:

Data sheets and demo copies of Diagram! are available. Contact Lighthouse Design at 1-800-366-2279 for more information.

How to Order:

Products from Lighthouse Design are currently available only through NeXTConnection by calling 1-800-800-NeXT. NeXTConnection sells only to end-users, but does honor the educational discount for Diagram!

Lighthouse Design is actively recruiting a distributor that will offer products for resale.

EquationBuilder

Digital Tool Works

Product Description:

Using a distributed, object-oriented approach to typesetting, EquationBuilder expressions are dynamically recomposed each time the expression is edited, assuring typographic consistency and professional quality results. With EquationBuilder, mathematical expressions are easily constructed from a palette of common elements such as Fractions, Matrices, and Delimiters. Each element is an object and can be inspected quickly, changing its form in obvious and intuitive ways. EquationBuilder automatically follows standard professional typesetting rules, and manual kerning of arbitrary elements is also possible through inspectors.

EquationBuilder can also be used to generate T_EX™ output, giving T_EX users a simple, intuitive equation composition environment.

List Price

\$200.00

Higher Education Discount Price

Faculty / Staff Direct	\$120.00
Students Direct	\$50.00

Marketing Materials:

Electronic copies of data sheets are available on request. For resellers carrying EquationBuilder, a maximum of two fully functional copies with a single CPU license may be purchased for \$60.00 a piece (for demonstration and point of sales purposes only).

How to Order:

Reseller and quantity discounts are available. Contact Digital Tool Works at 617-742-4057 for more information.

EquationBuilder is available from Simson Garfinkel and Associates, Inc. To place an order, contact:

Simson Garfinkel and Associates, Inc.
52 1/2 Pleasant St.
Cambridge, MA 02139
Phone: 617-354-7888
FAX: 617-876-6444
orders@next.cambridge.ma.us

Purchase orders, VISA, and MasterCard accepted.

FrameMaker



Frame Technology Corporation

Product Description:

FrameMaker® is the leading document publishing software for creating business and technical documents. It combines full-featured WYSIWIG word processing, graphics, page layout, equations editing, hypertext, and structured document tools in a single, easy-to-use application. Open architecture also lets you import, revise, and easily update text and graphics from other applications.

FrameMaker is available on over 25 different platforms and provides file compatibility across all platforms. FrameMaker meets the needs of individuals and workgroups alike by allowing the integration of files created by multiple authors across a network of heterogenous computers.

List Price

\$795.00

Higher Education Discount Price

Reseller Cost	\$224.25
End-user Direct	\$299.00

Marketing Materials:

Data sheets and demo copies of FrameMaker are available. Contact Frame Technology Corporation at 408-428-6106 for more information.

How to Order:

FrameMaker is available directly from Frame Technology Corporation. Resellers must become a Frame Educational Authorized Dealer to receive FrameMaker at an educational discount. To become a Frame Educational Authorized Dealer or to order FrameMaker, contact:

EAST COAST: Devra Lerner
Phone: 408-428-6106
FAX: 408-943-6549

WEST COAST: Joanne Lawson
Phone: 408-954-3974
FAX: 408-943-6549

Send or fax Purchase Orders to:

Frame Technology
1010 Rincon Circle
San Jose, CA 95131
Attention: Devra Lerner/Joanne Lawson

Lotus Improv



Lotus Development Corporation

Product Description:

Lotus® Improv™ is the next generation spreadsheet that lets you view and analyze data in new ways. Using Improv's dynamic views to rearrange your spreadsheet instantly, you can present up to 12 categories of data in 2D or 3D format.

Uniquely self-documenting formula fields accept simple English terms to create formulas that can apply to many cells. Improv includes a variety of built-in 1-2-3®-style @ functions and reads and writes 1-2-3 files from other platforms. Graph and chart features are available for creating compelling color or black-and-white presentations, both of which can include numerical data, text, images, and sound. An API Toolkit is available at no charge to C programmers who want to write programs that tie-in to Improv.

List Price

\$695.00

Higher Education Discount Price

Reseller Cost

\$126.99

Marketing Materials:

Data sheets and demo copies of Lotus Improv are available. Contact The Douglas Stewart Company at 1-800-279-2003 for more information.

How to Order:

The distributor of Lotus Improv to higher education resellers is The Douglas Stewart Company. To place an order through Douglas Stewart contact:

The Douglas Stewart Company
Attn: James Hannem
2402 Advance Road
Madison, WI 53704
Phone: 608-221-1155
FAX: 608-221-5217

Maple V



Waterloo Maple Software

Product Description:

Maple is a powerful interactive system for algebraic manipulation. The latest release, Maple V™, offers a superior algebraic engine and 3D color graphic capabilities that allow users to manage and visualize complex scientific and engineering information in new and exciting ways.

For the workstation user, Maple V provides a complete mathematical environment built upon industry standards such as UNIX®, the X-Window™ System, TCP/IP, and PostScript. The interface supports separate help and plot windows, editing of input expressions, and maintaining logs of Maple sessions, and includes 13 new mathematics packages.

Maple's modular design saves computing resources while delivering the most function of any similar package. It offers an extensive library of more than 2,000 mathematical procedures which are called into use only as required.

List Price

\$695.00

Higher Education Discount Price

\$595.00

Marketing Materials:

Brochures and fact sheets are available. A 10-1/2 minute video describing Maple is also available for a nominal fee. Contact Waterloo Maple Software at 519-747-2373 for more information.

How to Order:

Reseller discounts are 15% for the first copy and 25% for subsequent copies. Multiple CPU licenses are available.

Maple V is available direct from Waterloo Maple Software. To order, contact:

Waterloo Maple Software
160 Columbia Street West
Waterloo, Canada N2L 3L3 CANADA
Phone: 519-747-2373
FAX: 519-747-5284

Purchase orders, VISA, MasterCard, American Express, check, or money order are accepted.

Please be sure to include your name, name of the institution, name of department, machine type, operating system, number of CPUs, format preference, payment method, and mailing/billing/delivery address information.

MediaStation



Imagine Multi Media, Inc.

Product Description:

MediaStation® is an authoring tool that integrates the input, processing, storage and retrieval, presentation, and output of multimedia data. Acclaimed for its ease of use, MediaStation provides flexible tools for combining photographic quality images, CD-quality sound, real-time video, animation, and text into dynamic presentations. No scripting or programming is necessary.

MediaStation supports a variety of external devices, including color scanners, CD-audio devices, and video disk players. NeXTdimension owners can take full advantage of MediaStation's support for real-time video input and output.

List Price

Single user	\$295.00
20-user license	\$2,995.00

Higher Education Discount Price

Reseller Cost	\$239.00
Reseller Cost	\$2,399.00

Marketing Materials:

Data sheets and demo copies are available. Contact Imagine Multi Media at 313-930-7777.

How to Order:

Other site license options are available.

MediaStation is available direct from Imagine Multi Media, Inc. To order, contact:

Imagine Multi Media, Inc.
44 Frank Lloyd Wright Drive
P.O. Box 473
Ann Arbor, MI 48106
Phone: 313-930-7777
FAX: 313-930-7776
sales@imagine.com

Purchase orders, VISA, and MasterCard are accepted.

Scan-X Color



HSD Microcomputer U.S., Inc.

Product Description:

The Scan-X Color™ is a premium-quality desktop flatbed scanner. It uses sophisticated algorithms to scan line art at a resolution of up to 2400 dpi—eight times higher than most desktop scanners. The result is a crisp, flawless reproduction of your original without the need for pixel editing. Color and grayscale images can be scanned at up to 600 dpi, double the industry standard.

The Scan-X Color includes HSD's proprietary Spectrum Enhancement™ technology. After making a quick preview scan, use Spectrum Enhancement to determine the exact range of colors in an image. Then, make the final scan using the finely tuned dynamic range you specify produce images that are rich with the subtle details, highlights, and colors most ordinary scanners miss.

List Price

\$2,995.00

Higher Education Discount Price

Reseller Cost

\$2,096.50

Marketing Materials:

Data sheets, demo copies, and empty display boxes are available directly from HSD at no charge.

How to Order:

Quantity discounts are available. Contact HSD for more information.

Scan-X Color is available direct from HSD. To order, contact:

HSD Microcomputer U.S., Inc.
Attn: David Peter
1350 Pear Ave., Suite C
Mountain View, CA 94043
Phone: 800-828-5522 or 415-964-1400
FAX: 415-964-1538
dpeter@hsd.com or info@hsd.com

Purchase orders, credit card, company check, and wire transfer accepted.
Will ship COD.

Scan-X Professional



HSD Microcomputer U.S., Inc.

Product Description:

The Scan-X Professional™ is a premium quality desktop flatbed scanner that uses sophisticated algorithms to scan line art at up to 2400 dpi. The result is a crisp, flawless reproduction of the original without the need for pixel editing. Grayscale images can be scanned at up to 600 dpi.

The Scan-X Professional includes HSD's proprietary Spectrum Enhancement technology. After making a quick preview scan, use Spectrum Enhancement to determine the exact range of gray scales in an image. Then, make the final scan using the finely tuned dynamic range you specify to produce images that are rich with the subtle details and highlights most ordinary scanners miss.

List Price

\$2,195.00

Higher Education Discount Price

Reseller Cost

\$1,536.50

Marketing Materials:

Data sheets, demo copies, and empty display boxes are available directly from HSD at no charge.

How to Order:

Quantity discounts are available. Contact HSD for more information.

Scan-X Professional is available direct from HSD. To order, contact:

HSD Microcomputer U.S., Inc.
Attn: David Peter
1350 Pear Ave., Suite C
Mountain View, CA 94043
Phone: 800-828-5522 or 415-964-1400
FAX: 415-964-1538
dpeter@hsd.com or info@hsd.com

Purchase orders, credit card, company check, and wire transfer accepted.
Will ship COD.

SoftPC



Insignia Solutions

Product Description:

SoftPC[®] is a software solution for running any off-the-shelf or custom MS-DOS[®] application. Being IBM PC/AT[®] compatible, SoftPC provides AT-class compatibility and performance for NeXT computers without having to add any hardware. The application handles EGA-quality graphics, and offers LIM expanded memory support and the ability to run programs that use an 80287 math coprocessor.

With NeXTSTEP, NeXT computer users can run DOS and NeXT software side-by-side and easily copy and paste between windows. In addition, they can share files between DOS and NeXTSTEP, and the PC application can use NeXT peripheral devices, such as modems, printers, and floppy disk drives. For PC users who want to access NeXT applications and data, SoftPC protects investment in PC software and training.

List Price

\$499.00

Higher Education Discount Price

Reseller Cost	\$254.49
Student/Faculty/Staff Direct	\$299.40

Marketing Materials:

Empty point of purchase display boxes are available free of charge. Full working demo copies are available for \$50.00.

How to Order:

SoftPC is available direct from Insignia Solutions To order, contact:

Insignia Solutions
Attn: Marc Mumford
526 Clyde Avenue
Mountain View, CA 94043
Phone: 415-694-7600
FAX: 415-964-5434

VOID



Lighthouse Design, Ltd.

Product Description:

Fly VOID™ as a Solo game and obliterate fields of spinning asteroids while squadrons of nasties, photon-pumping cyclops, and elusive saucers are doing their best to obliterate you.

In VOID's Team Play and Free For All games, use your knowledge of space flight and inter-cockpit messaging to outfly and outwit your opponents or to forge alliances, bearing in mind that most alliances are, well, just alliances.

Each copy of VOID support three players simultaneously on a local network, with each additional copy supporting three more. VOID will not run over the Internet or bog down the performance of local networks.

List Price

\$149.00

Higher Education Discount Price

3-user version

\$99.00

Marketing Materials:

Data sheets and demo copies of VOID are available. Contact Lighthouse Design at 1-800-366-2279 for more information.

How to Order:

Products from Lighthouse Design are currently available only through NeXTConnection by calling 1-800-800-NeXT. NeXTConnection sells only to end-users, but does honor the educational discount for VOID.

Lighthouse Design is actively recruiting a distributor that will offer products for resale.



Product Description:

Wingz® is a high-performance graphic spreadsheet for business and technical professionals. Users can combine numbers, words, charts, and graphic images in one window, and print to one page—all with one product. The Wingz worksheet is 32,768 rows by 32,768 columns (more than one billion cells) and includes over 140 built-in functions, 2D and 3D charts, and support for over 256 colors.

Wingz also includes HyperScript®, a powerful English-like, event-driven development language that provides tools for building custom front-end applications and Executive Information Systems (EIS). HyperScript's built-in LEARN mode also makes it easy for novice users to be productive right from the start.

List Price

\$699.00

Higher Education Discount Price

Reseller Cost

\$199.00

Marketing Materials:

Demo copies, product boxes, and literature are available for a cost. Contact Edutech at 408-373-8100 for more information.

How to Order:

The distributor of Wingz to higher education resellers is Edutech. To place an order through Edutech, contact:

Edutech
243 Foam
Monterey, CA 93940
Phone: 408-372-8100
FAX: 408-372-2041

WordPerfect



WordPerfect Corporation

Product Description:

WordPerfect® for NeXT computers is comparable to WordPerfect 5.0 for DOS, but provides the advantage of the NeXTSTEP graphical user interface (GUI). Headers, footers, and footnotes are displayed on the screen. The Ruler, which can be brought up while working with a document, allows users to format text and modify columns to their own specifications.

Users can integrate text and graphics by dragging a graphic file from the NeXT File Viewer directly into a WordPerfect document. Easily accessible on-line documentation contains the complete WordPerfect manual. WordPerfect 5.0 files are fully compatible with WordPerfect for NeXT computers.

List Price

\$495.00

Higher Education Discount Price

Contact one of the distributors below for educational pricing.

Marketing Materials:

Empty boxes are available. Contact Brent McKinley from WordPerfect at 801-228-7272.

How to Order:

WordPerfect is available through these distributors. To order, contact one of the following:

Merisel
Software Resource

800-MERISEL (800-637-4735)
800-688-7899

WriteNow



Appsoft, Inc.

Product Description:

WriteNow[®] uses the NeXT graphic user interface to make word processing simple and intuitive. Placing and informative graph or other piece of artwork inside a WriteNow document is a simple copy-and-paste from your favorite draw or paint program. Easy-to-use rulers let you format a document paragraph by paragraph, or you can format all the pages at once.

Other features include multi-column formatting, mail merge, programmable data merge, spell checking, bold/italic/underline text formatting, search and replace, footnotes, headers and footers, character and word counting, automatic page numbering, and date insertion.

List Price

\$199.00

Higher Education Discount Price

Reseller Cost	\$72.00
Student/Faculty/Staff Direct	
Full package	\$99.00
Electronic Version	\$49.00
Additional Manuals	\$49.95

Marketing Materials:

The following are available direct from Appsoft:

Demo copies <i>Print and save functions disabled</i>	\$2
Not for resale copy <i>Full package minus fonts and clip art</i>	\$20
Display boxes	\$3
Sales Kit <i>Not for resale copy, full documentation, demo files & demo script, display box, Q & A on Draw, and quick sales pitches</i>	\$30

How to Order:

Copies for resale are available through NACSCORP at 216-775-7777.

For direct purchases, contact:

Appsoft, Inc.
Attn: Trish Loughridge.
255 Shoreline Dr., Suite 520
Redwood City, CA 94065
1-800-428-2777

Appsoft is willing to tailor their products to an institution's specific needs. Contact Appsoft for more information.